## ABC NEWS/MONEY MAGAZINE CONSUMER INDEX - 5/12/02

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## Confidence Dips To Mid-March Level

Consumer confidence dipped this week, sliding back to its early-March level after a short-lived rally. It looks stuck in neutral - too weak for recovery mode, but better than its recession-inspired lows.

Forty percent of Americans say the economy's in good shape and 41 percent call it a good time to spend money, not dismal ratings but hardly stirring ones. More, 58 percent, say their own finances are in good shape, but that, too, is weaker than it's been. Each is within two points of its 16 -year average. In short: middle ground.

The ABC News/Money magazine Consumer Comfort Index, based on these three gauges of current economic conditions, stands at -7 on its scale of +100 to -100 , down three points this week. It had gained in mid-March, but then fell steeply the week of Apr. 21.


|  | ABC |  |  |  | News/Money magazine poll |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Positive ratings of: | $5 / 12$ | $4 / 14$ | $2 / 10$ | $16-\mathrm{yr}$. | avg. |
| National economy | $40 \%$ | 44 | 32 | 42 |  |
| Buying climate | 41 | 45 | 40 | 39 |  |
| Personal finances | 58 | 63 | 59 | 57 |  |
| Consumer Comfort Index | -7 | +1 | -13 | -8 |  |

EXPECTATIONS - Consumer expectations, measured separately from the ABC/Money index, are similarly uninspiring. Thirty-five percent say the economy's getting better, down from 47 percent in mid-March. Twenty-seven percent think it's getting worse; it was 20 percent in March.

Still expectations have been much gloomier: Six months ago, 48 percent said the economy was worsening.

| Getting better | Economy is... <br> Getting worse | Staying the same |  |
| :--- | :---: | :---: | :---: |
| $5 / 12$ | $35 \%$ | 27 | 38 |
| $3 / 17$ | 47 | 20 | 32 |
| $11 / 11$ | 16 | 48 | 36 |



TREND - The weekly ABC/Money index dropped throughout 2001, starting the year at +23 and finishing it at -13 , then began recovering in mid-February this year. It advanced five points the week of March 24, held steady for a month, and then dropped six points the week of April 21 - its steepest decline since just before the start of the recession. The index peaked at +38 on Jan. 16, 2000; its lowest was -50 on Feb. 9, 1992. It's averaged -7 this year; its lifetime average is -8 .
Today
Last week
2002 high
2002 low
2002 average

2002 average

ABC/Money Index

- 7
- 4
$+1$
-13
- 7

| 2001 average | +4 |  |
| :--- | :--- | :--- |
| 2000 average | +29 | Best full year |
| 1992 average | -44 | Worst full year |
| Jan. 16, 2000 | +38 | Record high |
| Feb. 9, 1992 | -50 | Record low |
| Average since 12/85 | -8 |  |



GROUPS - As usual, confidence is higher among better-off Americans. The index is +19 in higher-income households compared to -47 in the lowest, +5 among college graduates while -41 among high-school dropouts, -1 among whites but -48 among blacks and-3 among men while -11 among women.

Here's a closer look at the three components of the ABC/Money index:
NATIONAL ECONOMY - Forty percent of Americans rate the nation's economy as excellent or good, down two points from last week. The best was 80 percent Jan. 16, 2000. The worst was seven percent in late 1991 and early 1992.

|  | Pos. NET | Excel. | Good | Neg. NET | Not good | Poor |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| This week | 40 | 2 | 38 | 60 | 45 | 16 |
| Avg. since $12 / 85$ | 42 | 4 | 38 | 58 | 39 | 19 |

PERSONAL FINANCES - Fifty-eight percent rate their own finances as excellent or good, down two points from last week. The best was 70 percent, set Aug. 30, 1998 and last matched in January 2000. The worst rating was 42 percent on March 14, 1993.

|  | Pos. NET | Excel. | Good | Neg. NET | Not good | Poor |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| This week | 58 | 6 | 52 | 42 | 31 | 11 |
| Avg. since $12 / 85$ | 57 | 5 | 53 | 43 | 30 | 12 |

BUYING CLIMATE - Forty-one percent say it's an excellent or good time to buy things they want and need, down a point from last week. The best was 57 percent Jan. 16, 2000. The worst was 20 percent in fall 1990.

|  | Pos. NET | Excel. | Good | Neg. net | Not good | Poor |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| This week | 41 | 2 | 39 | 59 | 41 | 18 |
| Avg. since $12 / 85$ | 39 | 3 | 36 | 61 | 41 | 21 |

METHODOLOGY - The ABC News/Money magazine Consumer Comfort Index represents a rolling average based on telephone interviews with a random sample of about 1,000 adults nationwide each month. This week's results are based on 1,005 interviews in the month ending May 12, 2002 and have an error margin of plus or minus three percentage points. The result on expectations is based on 507 interviews May 1-12 and has a 4.5-point error margin. Field work by ICR-International Communications Research of Media, Pa.

The ABC/Money index is derived as follows: The negative response to each index question is subtracted from the positive response to that question. The three resulting numbers are then added and divided by three. The index can range from +100 (everyone positive on all three measures) to -100 (all negative on all three measures). The survey began in December 1985.

Analysis by Gary Langer.
ABC News polls can be found at ABCNEWS.com on the Internet, at: http://abcnews.go.com/sections/us/PollVault/PollVault.html

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| 05/12/02 T | This Week | Last <br> Week | $\begin{gathered} 4 \text { Wks } 3 \\ \text { Ago } \end{gathered}$ | Mo. Ago | $\begin{gathered} 1 \text { Yr. } 1 \\ \text { Ago } \end{gathered}$ | 12 Mo High | $\begin{gathered} 12 \text { Mo } 1 \\ \text { Low } \end{gathered}$ | 12 Mo Avg |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Group |  |  |  |  |  |  |  |  |
| GENERAL POPULATION: |  |  |  |  |  |  |  |  |
| Overall Index | -7 | -4 | 1 | -13 | 3 | 7 | -13 | -2 |
| State of Economy | -20 | -16 | -12 | -36 | 6 | 6 | -38 | -15 |
| Personal Finances | 16 | 20 | 26 | 18 | 22 | 32 | 12 | 23 |
| Buying Climate | -18 | -16 | -10 | -20 | -18 | -4 | -22 | -15 |
|  | OVERALL INDEX BY DEMOGRAPHIC GROUPS |  |  |  |  |  |  |  |
| Sex: |  |  |  |  |  |  |  |  |
| Men | -3 | 0 | 9 | -5 | 13 | 13 | -6 | 4 |
| Women | -11 | -8 | -6 | -19 | -5 | 6 | -21 | -8 |
| Age: |  |  |  |  |  |  |  |  |
| 18-34 | 1 | 2 | 10 | -1 | 9 | 21 | -8 | 4 |
| 35-44 | -7 | -5 | -8 | -14 | 4 | 9 | -17 | -3 |


| 45-54 | -8 | -8 | -3 | -22 | -1 | 4 | -22 | -6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 55-64 | -6 | 3 | 8 | -10 | 14 | 20 | -30 | -3 |
| $65+$ | -23 | -16 | -5 | -22 | -6 | 9 | -23 | -9 |
| Income: |  |  |  |  |  |  |  |  |
| Under \$15K | -47 | -51 | -47 | -49 | -32 | -23 | -54 | -42 |
| \$15K To \$24.9K | -37 | -26 | -26 | -32 | -40 | -14 | -40 | -25 |
| \$25K To \$39.9K | -16 | -9 | 1 | -17 | -3 | 11 | -24 | -8 |
| \$40K To \$49.9K | 9 | 12 | 4 | -7 | 10 | 15 | -14 | 3 |
| Over \$50K | 19 | 20 | 29 | 9 | 28 | 39 | 3 | 22 |
| Region: |  |  |  |  |  |  |  |  |
| Northeast | -10 | -2 | 2 | -8 | -2 | 9 | -17 | -3 |
| Midwest | -2 | -1 | -5 | -14 | 10 | 13 | -15 | -1 |
| South | -9 | -9 | 1 | -13 | 1 | 8 | -13 | -2 |
| West | -7 | -2 | 7 | -12 | 7 | 9 | -21 | -4 |
| Race: |  |  |  |  |  |  |  |  |
| White | -1 | 1 | 5 | -7 | 8 | 12 | -8 | 2 |
| Black | -48 | -35 | -18 | -41 | -25 | -8 | -51 | -30 |
| Politics: |  |  |  |  |  |  |  |  |
| Republican | 18 | 24 | 34 | 5 | 26 | 34 | 5 | 21 |
| Democrat | -20 | -16 | -14 | -24 | -8 | 2 | -29 | -14 |
| Independent | -11 | -10 | -5 | -9 | -1 | 4 | -19 | -7 |
| Education: |  |  |  |  |  |  |  |  |
| < High School | -41 | -30 | -12 | -37 | -27 | -12 | -49 | -32 |
| High Sch. Grad. | -9 | -5 | -4 | -10 | -2 | 6 | -18 | -8 |
| College + | 5 | 6 | 9 | -5 | 18 | 26 | -5 | 10 |
| Home: |  |  |  |  |  |  |  |  |
| Own | 0 | 4 | 9 | -10 | 11 | 16 | -10 | 4 |
| Rent | -24 | -26 | -20 | -16 | -14 | -6 | -28 | -18 |
| Marital Status: |  |  |  |  |  |  |  |  |
| Single | -7 | -4 | -2 | -6 | 3 | 15 | -19 | -2 |
| Married | -4 | -1 | 7 | -4 | 13 | 13 | -7 | 3 |
| Sep/Wid/Div | -20 | -16 | -16 | -40 | -25 | -10 | -42 | -24 |
| Employ. Status: |  |  |  |  |  |  |  |  |
| Full-Time | 4 | 6 | 10 | -3 | 14 | 19 | -4 | 7 |
| Part-Time | -9 | -6 | 7 | -1 | 2 | 11 | -15 | -3 |
| Not Employed | -22 | -18 | -13 | -26 | -12 | -5 | -28 | -15 |

1. Do you think the nation's economy is getting better, getting worse or staying the same?

5/12/02
4/14/02
3/17/02
2/17/02
1/20/02
12/9/01
11/11/01
10/14/01
9/16/01
8/12/01
7/15/01
6/17/01
5/20/01
4/22/01

| Getting <br> Better | Getting <br> Worse | Staying <br> the Same | No <br> Opinion |
| :---: | :---: | :---: | :---: |
| 35 | 27 | 38 | 0 |
| 34 | 26 | 40 | 0 |
| 47 | 20 | 32 | 1 |
| 29 | 27 | 42 | 2 |
| 25 | 36 | 39 | 1 |
| 24 | 37 | 38 | 1 |
| 16 | 48 | 36 | 1 |
| 15 | 46 | 39 | 0 |
| 9 | 44 | 46 | 1 |
| 16 | 46 | 38 | 0 |
| 13 | 40 | 46 | 0 |
| 17 | 45 | 38 | 1 |
| 13 | 47 | 39 | 0 |
| 12 | 44 | 44 | 0 |


| $3 / 25 / 01$ | 13 | 49 | 37 | 1 |
| :--- | :---: | :--- | :--- | :--- |
| $2 / 11 / 01$ | 13 | 45 | 41 | 1 |
| $1 / 14 / 01$ | 12 | 40 | 47 | 1 |
| $7 / 09 / 00$ | 21 | 28 | 50 | 0 |
| $9 / 12 / 99$ | 21 | 23 | 56 | 1 |
| $5 / 23 / 99$ | 24 | 26 | 49 | 1 |
| $1 / 31 / 99$ | 28 | 21 | 50 | 0 |
| $1 / 03 / 99$ | 29 | 21 | 47 | 2 |
| Call for full trend. |  |  |  |  |

***END***

