ABC NEWS/MONEY CONSUMER INDEX - 5/17/98 EMBARGOED FOR RELEASE AFTER 6:30 p.m. Wednesday, May 20, 1998

Confidence Moves Back Up

Improved views of the national economy this week pushed consumer confidence to its best level since mid-April, the latest ABC News/Money magazine poll has found.

While down from its peak in March, confidence is very high: Seventy-one percent of Americans say the economy is in good shape, five points from the record set Feb. 22. Sixty-four percent rate their own finances positively, four points from the record; and 51 percent call it a good time to spend money, three points from the record.

| | | Positive | Rating | gs | |
|-------------------|-------|----------|--------|--------|------|
| | Today | Record | high | 12-yr. | avg. |
| National Economy | 71% | 76 | | 34 | |
| Personal Finances | 64 | 68 | | 55 | |
| Buying Climate | 51 | 54 | | 36 | |

INDEX - The ABC/Money Consumer Comfort Index, based on these gauges, is up three points this week to +24 on its scale of +100 to -100. It reached +29 on March 22, then lost ground, and has wobbled between +19 and +24 since early April.

This up-and-down trend follows a remarkable advance in which the index set record highs in eight out of 10 weeks, boosted by low inflation, low unemployment and growing personal incomes. Confidence still is far better than usual; compare its current level to the index's lifetime average, -17, or even its previous best year, an average of +5 last year.

| | ABC/Money | Index |
|------------------------|-----------|-------------|
| Today | +24 | |
| March 22 | +29 | Record high |
| 1998 average (to date) | +22 | |
| 1997 average | +5 | Best year |
| 1992 average | -44 | Worst year |
| Feb. 9, 1992 | -50 | Record low |
| Lifetime average | -17 | |

GROUPS - Confidence lags in economically vulnerable groups. The index is +39 among men compared to +9 among women, +30 among whites but -7 among blacks, +55 in higher-income households but -35 in the lowest and +42 among people who've attended college but -14 among high school dropouts.

Here's a closer look at the three components of the ABC/Money index:

NATIONAL ECONOMY- Seventy-one percent of Americans rate the economy positively, up two points this week. The best was 76 percent Feb. 22; the worst, 93 percent negative in late 1991 and early 1992.

PERSONAL FINANCES - Sixty-four percent rate their finances positively, up one point. The best was 68 percent March 22; the worst, 58 percent negative March 14, 1993.

BUYING CLIMATE - Fifty-one percent call this a good time to buy things, unchanged. The best was 54 percent March 22; the worst was 80 percent negative Nov. 2 and Oct. 28, 1990.

| | Positive ratings for | | | | | | |
|--------------|----------------------|-------------------|--------|--|--|--|--|
| | National | Personal | Buying | | | | |
| | Economy | conomy Finances (| | | | | |
| This week | 71% | 64 | 51 | | | | |
| Full average | 34 | 55 | 36 | | | | |
| Best | 76 | 68 | 54 | | | | |
| Worst | 7 | 42 | 20 | | | | |

METHODOLOGY - The ABC News/Money magazine Consumer Comfort Index represents a rolling average based on telephone interviews with about 1,000 adults nationwide each month. This week's results are based on 1,032 interviews in the month ending May 10 and have an error margin of plus or minus three percentage points.

The ABC/Money index is derived as follows: The negative response to each index question is subtracted from the positive response to that question. The three resulting numbers are then added and divided by three. The index can range from +100 (everyone positive on all three measures) to -100 (all negative on all three measures). The survey began in December 1985.

Analysis by Gary Langer.

For details contact the ABC News Polling Unit, (212) 456-2621. ABC News polls are available on America Online (keyword "ABC Polls") and at ABCnews.com on the Internet.

| 05/17/98 | This Week | Last 4 Week | | Mo. 1 Ago | l Yr. Ago | 12 Mo : High | 12 Mo 1 Low | 12 Mo Avg |
|--------------------|-----------|----------------|---------|--------------|--------------|-----------------|----------------|--------------|
| Group | | | | | | | | |
| GENERAL POPULATION | N: | | | | | | | |
| Overall Index | 24 | 21 | 19 | 21 | -1 | 29 | -1 | 14 |
| State of Economy | 42 | 36 | 32 | 44 | 2 | 52 | 2 | 24 |
| Personal Finances | 3 28 | 26 | 28 | 22 | 16 | 36 | 14 | 24 |
| Buying Climate | 2 | 2 | -2 | -2 | -20 | 8 | -20 | -6 |
| | | OVERA | LL INDE | X BY | DEMOG | RAPHIC | GROUPS | 3 |
| Sex: | | | | | | | | |
| Men | 39 | 35 | 29 | 25 | 8 | 39 | 8 | 23 |
| Women | 9 | 8 | 11 | 17 | - 8 | 20 | - 8 | 5 |
| Age: | | | | | | | | |
| 18 - 34 | 22 | 20 | 14 | 9 | -5 | 29 | -6 | 9 |

| 35 - 44 45 - 54 | 17 25 | 18 18 | 17 20 | 26 26 | 3 2 | 37 29 | -4 2 | 13 14 |
|--------------------|----------|----------|----------|----------|--------|----------|---------|----------|
| 55 - 64 | 38 | 24 | 21 | 19 | -4 | 38 | -5 | 16 |
| 65 + | 33 | 31 | 28 | 31 | 6 | 35 | -2 | 19 |
| Income: | | | | | _ | | _ | |
| Under \$15K | -35 | -36 | -30 | -28 | -36 | -18 | -47 | -32 |
| \$15K To \$24.9K | 13 | 6 | -11 | 4 | -19 | 14 | -34 | - 9 |
| \$25K To \$39.9K | 25 | 17 | 16 | 7 | 1 | 25 | -6 | 11 |
| \$40K To \$49.9K | 40 | 34 | 44 | 34 | 2 | 54 | - 4 | 25 |
| Over \$50K | 55 | 57 | 56 | 62 | 37 | 63 | 33 | 48 |
| Region: | | | | | | | | |
| Northeast | 19 | 18 | 23 | 21 | -1 | 26 | -4 | 10 |
| Midwest | 23 | 23 | 21 | 29 | 9 | 34 | 6 | 19 |
| South | 23 | 23 | 25 | 25 | -3 | 29 | -6 | 13 |
| West | 28 | 18 | 4 | 6 | -5 | 40 | - 5 | 12 |
| Race: | | | | | | | | |
| White | 30 | 26 | 22 | 28 | 4 | 33 | 4 | 19 |
| Black | -7 | - 8 | 2 | -21 | -32 | 4 | -42 | -17 |
| Politics: | | | | | | | | |
| Republican | 40 | 39 | 33 | 32 | 10 | 41 | 10 | 27 |
| Democrat | 23 | 20 | 21 | 19 | -2 | 25 | -2 | 10 |
| Independent | 21 | 17 | 9 | 15 | - 9 | 30 | - 9 | 9 |
| Education: | | | | | | | | |
| < High School | -14 | -11 | -13 | -13 | -26 | 1 | -38 | -17 |
| High Sch. Grad. | 16 | 14 | 13 | 16 | -6 | 22 | -10 | 5 |
| College + | 42 | 36 | 36 | 36 | 13 | 48 | 13 | 30 |
| Home: | | | | | | | | |
| Own | 28 | 28 | 30 | 30 | 4 | 36 | 4 | 21 |
| Rent | 11 | 4 | - 5 | 0 | -14 | 11 | -20 | -6 |
| Marital Status: | | | | | | | | |
| Single | 25 | 19 | 17 | 16 | - 3 | 30 | - 8 | 7 |
| Married | 29 | 27 | 27 | 26 | 7 | 36 | 7 | 21 |
| Sep/Wid/Div | 7 | 5 | -6 | 8 | -20 | 18 | -24 | - 7 |
| Employ. Status: | | | | | | | | |
| Full-Time | 35 | 28 | 25 | 30 | 8 | 35 | 8 | 21 |
| Part-Time | 13 | 17 | 19 | 9 | -10 | 24 | -10 | 6 |
| Not Employed | 10 | 11 | 11 | 13 | - 9 | 25 | -13 | 5 |