## <u>ABC NEWS/MONEY CONSUMER INDEX - 8/6/00</u> EMBARGOED FOR RELEASE AFTER 6:30 p.m. Wednesday, August 9, 2000

## **Confidence Strong and Steady**

Consumer confidence held steady this week, in sight of its record high.

Seventy-four percent of Americans say the economy is in good shape, six points from the record set in January. Sixty-eight percent rate their personal finances positively, two points off its peak; and 54 percent call it a good time to buy things, three points off.

Ratings of the buying climate have improved in the last month as gasoline prices moderated, and are now at their highest levels since January.

		Since 12/85				
Positive ratings:	Today	Highest	Lowest	Average		
National Economy	74%	80	7	40		
Personal Finances	68	70	42	57		
Buying Climate	54	57	20	38		

INDEX - The ABC News/Money magazine Consumer Comfort Index, based on these ratings, stands at +31 on its scale of +100 to -100, up one point from last week. The 14-year-old index reached an all-time high of +38 in January, then dipped to +23 in June, apparently in response to rising gasoline prices.

	ABC/Money	Index
Today	+31	
Jan. 16, 2000	+38	Record high
2000 average	+29	
1999 average	+28	Best full year
1992 average	-44	Worst full year
Feb. 9, 1992	-50	Record low
Average since 1	L2/85 -10	

Call the ABC News Polling Unit, ext. 2621, for a chart tracking the index over time.

GROUPS - As usual, confidence is higher among better-off Americans: The index is +61 in higher-income households compared to -14 in the lowest, +44 among college graduates but +13 among high-school dropouts, +34 among whites but +6 among blacks and +37 among men compared to +25 among women.

Here's a closer look at the three components of the ABC/Money index:

NATIONAL ECONOMY- The poll asks: Would you describe the state of the nation's economy these days as excellent, good, not so good or poor? Seventy-four percent say

excellent or good, down one point from last week. The record, 80 percent, was set on Jan. 16, 2000. The worst rating was seven percent in late 1991 and early 1992.

	Pos. NET	Excel.	Good	Neg. NET	Not good	Poor
This week	74%	14	60	26	19	7
Avg. since 12/8	35 40	4	36	60	40	20

PERSONAL FINANCES - The poll asks: Would you describe the state of your own personal finances these days as excellent, good, not so good or poor? Sixty-eight percent say excellent or good, up two points from last week. The record, 70 percent, was set Aug. 30, 1998 and last matched in January. The worst was 42 percent on March 14, 1993.

		Pos. NET	Excel.	Good	Neg. NET	Not good	Poor
This	week	68%	6	62	32	23	9
Avg.	since 12/85	5 57	5	52	43	31	13

BUYING CLIMATE - The poll asks: Considering the cost of things today and your own personal finances, would you say now is an excellent time, a good time, a not-so-good time or a poor time to buy the things you want and need? Fifty-four percent say excellent or good, unchanged from last week. The record, 57 percent, was set Jan. 16, 2000. The worst rating, 20 percent, was set in fall 1990.

	Pos. NET	Excel.	Good	Neg. net	Not good	Poor
This week	54%	4	50	46	31	15
Avg. since	12/85 38	3	35	62	41	21

METHODOLOGY - The ABC News/Money magazine Consumer Comfort Index represents a rolling average based on telephone interviews with about 1,000 adults nationwide each month. This week's results are based on 1,020 interviews in the week ending August 6 and have an error margin of plus or minus three percentage points. Fieldwork by ICR-International Communications Research of Media, Pa.

The ABC/Money index is derived as follows: The negative response to each index question is subtracted from the positive response to that question. The three resulting numbers are then added and divided by three. The index can range from +100 (everyone positive on all three measures) to -100 (all negative on all three measures). The survey began in December 1985.

ABC News polls can be found at ABCNEWS.com on the Internet, at: <a href="http://abcnews.go.com/sections/politics/PollVault/PollVault.html">http://abcnews.go.com/sections/politics/PollVault/PollVault.html</a>

Overall Index State of Economy Personal Finances Buying Climate	31	30	26	25	29	38	22	28
	48	50	42	44	46	60	38	47
	36	32	36	32	34	40	28	34
	8	8	0	0	6	14	-6	3
		OVERALL	IND:	EX BY	DEMOGR.	APHIC	GROUPS	
Sex: Men Women	37 25	33 27	35 17	33 18	38 19	45 30	30 11	36 20
Age:  18 - 34  35 - 44  45 - 54  55 - 64  65 +	28	26	34	23	35	37	16	25
	34	32	20	22	30	37	13	27
	31	36	35	45	18	45	11	30
	24	25	13	25	30	48	13	29
	33	28	17	18	26	45	12	28
Income: Under \$15K \$15K To \$24.9K \$25K To \$39.9K \$40K To \$49.9K Over \$50K	-14	-19	-31	-23	-21	-12	-36	-24
	8	9	-4	2	-1	26	-11	2
	26	26	14	26	24	33	8	22
	26	19	35	26	48	60	19	39
	61	62	59	58	58	68	53	60
Region: Northeast Midwest South West	42 31 24 32	37 35 22 31	23 28 19 37	33 34 17 23	32 29 28 24	48 40 31 43	17 17 14 13	32 29 23 28
Race: White Black	34 6	33	31 -6	31 -15	33 0	43 25	25 -15	32
Politics: Republican Democrat Independent	41 25 29	42 25 28	31 25 28	35 28 19	35 27 26	55 38 32	31 7 13	41 27 22
Education:	13	8	-6	-6	-20	13	-27	-10
	18	16	18	15	25	32	8	18
	44	46	42	42	46	53	38	46
Home: Own Rent	37	37	31	31	34	44	28	35
	11	9	11	9	15	22	-3	8
Marital Status: Single Married Sep/Wid/Div	33	26	25	24	36	36	8	24
	36	38	31	30	30	44	27	34
	3	2	6	9	12	17	-9	6
Employ. Status: Full-Time Part-Time Not Employed	32 35 27	37 31 19	34 29 13	32 26 16	38 9 19	44 38 28	28 7 8	35 24 18

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