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ABC NEWS/MONEY CONSUMER INDEX - 8/10/97

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Rating of the Economy Reaches a New High

Public ratings of the national economy pushed to a new high this week, exceeding 60 percent positive for the first time in the 11-year-old ABC News/Money magazine poll.

Ratings of personal finances and the buying climate lost a little ground, however, and overall consumer confidence - based on these three gauges - slipped from last week's all-time high.

Sixty-one percent of Americans now say the economy is in excellent or good shape, the most in more than 600 weeks of continuous polling. That's nearly double the average, 32 percent positive, since this poll began in late 1985.

Sixty-two percent rate their own finances positively, down two points from last week's record high. And 43 percent call this a good time to buy things they want and need, down three points.

INDEX - The ABC/Money Consumer Comfort Index, based on these results, stands at +11 on its scale of +100 to -100, down from last week's record +13 but still extraordinarily high.

Boosted by the growing economy, low unemployment, low inflation and higher per-capita income, the index has jumped from -1 in mid-May to last week's +13. Over its lifetime, by contrast, it's averaged just -19, ranging from -9 in the second half of the 1980s to -33 in the first half of the '90s.

ABC/Money Index

| Today | +11 | |
|--------------|-----|-------------|
| Last week | +13 | record high |
| 1997 average | +1 | |
| 1996 average | -11 | |
| 1991-95 | -33 | |
| 1986-90 | -9 | |
| Full average | -19 | |

This week's poll coincides with more positive economic news: a drop in producer prices for an unprecedented seventh month, and a rise in retail sales in July. (The buying climate component of this poll reached its recent peak on July 20).

GAUGES - Positive ratings of the economy are leading the index; they're 29 points better than their 11-year average. Ratings of the buying climate and personal finances both are eight points better than average.

| | Positive Ratings | | | |
|-------------------|------------------|------------|--|--|
| | Today | 11-yr avg. | | |
| National Economy | 61% | 32% | | |
| Buying Climate | 43 | 35 | | |
| Personal Finances | 62 | 54 | | |

GROUPS - Confidence lags in economically vulnerable groups, including women, blacks, the poor and the less-educated. The index is +20 among men but +3 among women; +17 among whites but -3Jamong blacks; +40 in higher-income households but -28 in the lowest; and +25 among people who've attended college but -17 among high school dropouts.

Here's a closer look at the three components of the ABC/Money index:

NATIONAL ECONOMY- A record 61 percent rate the economy positively, up two points this week. It's averaged 51 percent this year; the average for the life of the index is 32 percent. The worst was 93 percent negative in late 1991 and early 1992.

PERSONAL FINANCES - Sixty-two percent rate their finances positively, down two points from last week's record. It's averaged 60 percent this year; the average for the life of the index is 54 percent. The worst was 58 percent negative March 14, 1993.

BUYING CLIMATE - Fifty-seven percent call this a bad time to buy things, up three points this week. It's averaged 59 percent negative this year; the average for the life of the index is 65 percent. The worst was 80 percent negative Nov. 2 and Oct. 28, 1990; the best, 52 percent positive May 11, 1986.

| | National Personal Economy Finances | | Buying Climate | |
|--------------|---------------------------------------|---------|-------------------|--|
| This week | 61% pos | 62% pos | 57% neg | |
| 1997 Average | 51% pos | 60% pos | 59% neg | |
| Full Average | 68% neg | 54% pos | 65% neg | |
| Worst | 93% neg | 58% neg | 80% neg | |
| Best | 61% pos | 64% pos | 52% pos | |

METHODOLOGY - The ABC News/Money magazine Consumer Comfort Index represents a rolling average based on telephone interviews with about 1,000 adults nationwide each month. Interviewing by ICR-International Communications Research of Media, Pa. This week's results are based on 1,032 interviews in the month ending Aug. 10 and have an error margin of plus or minus three percentage points.

The ABC/Money index is derived as follows: The negative response to each index question is subtracted from the positive response to that question. The three resulting numbers are then added and divided by three. The index can range from ± 100 (everyone positive on all three measures) to ± 100 (all negative on all three measures). The survey began in December 1985.

Analysis by Gary Langer.

For details contact the ABC News Polling Unit, (212) 456-2621. ABC polls are available in the ABC News area of America Online (keyword "ABC Polls") and on ABC News' internet site, ABCNEWS.COM.

08/10/97 This Last 4 Wks 3 Mo. 1 Yr. 12 Mo 12 Mo 12 Mo

| | Week | Week | Ago | Ago | Ago | High | Low | Avg |
|---------------------------|---------|----------|----------|------------|----------|--------|------------|----------|
| Group | | | | | | | | |
| GENERAL POPULATION | : | | | | | | | |
| Overall Index | 11 | 13 | 11 | -2 | -11 | 13 | -12 | -2 |
| State of Economy | 22 | 18 | 14 | -2 | -22 | 22 | -22 | -3 |
| Personal Finances | | | | | | | 10 | 18 |
| Buying Climate | | | | -20 | | | -30 | -21 |
| | | | | | | | | |
| Sex: | | OVERA | ALL INI | DEX BY | DEMOG | RAPHIC | GROUPS | } |
| Men | 20 | 23 | 1 Ω | 13 | _2 | 23 | -5 | a |
| Women | 3 | 4 | 5 | | | | -25 | |
| Age: | 5 | _ | 3 | | 20 | O | 23 | |
| 18 - 34 | 10 | 6 | 8 | -2 | -12 | 12 | -12 | -3 |
| 35 - 44 | -3 | | 5 | 3 | | | | |
| 45 - 54 | 16 | | 4 | | | | | 0 |
| 55 - 64 | 13 | | 4 | | | | | |
| 65 + | 22 | | 35 | | | | | 3 |
| Income: | 22 | 23 | 33 | -0 | -12 | 33 | -12 | 3 |
| Under \$15K | _ 2 0 | -24 | -24 | _ 25 | -16 | _24 | -56 | -42 |
| \$15K To \$24.9K | | | | | | | | -21 |
| | 13 | | | | | | -19 | |
| · | 24 | | | 8 | | | -19 -4 | |
| Over \$50K | 40 | | 47 | | | | 12 | 32 |
| Region: | 40 | 41 | 4 / | 30 | 1/ | 40 | 12 | 34 |
| Northeast | 12 | 8 | 5 | -5 | -26 | 12 | -26 | -6 |
| Midwest | 15 | | | - 5 5 | -20 2 | 18 | | - o 5 |
| South | 14 | | 7 | 0 | | 18 | | -3 |
| West | 1 | 7 | 21 | | -17 | | -13 | -3 -3 |
| Race: | | / | 21 | -0 | -1/ | 21 | -23 | -3 |
| White | 17 | 18 | 16 | 1 | -8 | 18 | -10 | 3 |
| Black | -3 | 0 | | -20 | | | | |
| Politics: | -3 | U | -10 | -20 | -31 | U | -40 | -23 |
| Republican | 28 | 26 | 26 | 9 | -2 | 28 | -12 | 8 |
| Democrat | 20 7 | | 1 | | -10 | _ | | |
| Independent | 2 | 8 | 10 | - 7 - 6 | | | -19 -17 | |
| Education: | 2 | 0 | 10 | U | 10 | 11 | Ι, | O |
| <pre>Kddcacron:</pre> | -17 | -7 | -8 | -33 | -34 | -7 | -47 | -29 |
| High Sch. Grad. | 3 | -7 | -3 -7 | -33 -7 | -19 | 3 | -22 | -10 |
| College + | 25 | 29 | 30 | 14 | 2 | 30 | 2 | 14 |
| Home: | 23 | 23 | 30 | 11 | 4 | 30 | 4 | TI |
| Own | 16 | 16 | 18 | 2 | -3 | 20 | -5 | 5 |
| Rent | -5 | 2 | _7 | -13 | -32 | 20 | -33 | -19 |
| Marital Status: | -5 | 4 | - / | -13 | -34 | 4 | -33 | -19 |
| Single | 12 | 11 | 11 | 3 | -17 | 12 | -20 | -4 |
| Married | 16 | 17 | 14 | 3 | -4 | 18 | -9 | 4 |
| Sep/Wid/Div | -7 | 0 | 0 | | -29 | 0 | -32 | -19 |
| | - / | U | U | -23 | -29 | U | -32 | -19 |
| Employ. Status: Full-Time | 1 7 | 16 | 1 🗆 | 0 | г | 17 | _ | c |
| Part-Time | 17 7 | 16 10 | 15 | 8 | -5 10 | | -5 | 6 10 |
| | 5 | | 0 | -10 | -18 | 10 | -29 | -10 |
| Not Employed | 5 | 9 | 9 | -13 | -19 | 9 | -21 | -10 |