# ABC NEWS/MONEY CONSUMER INDEX - 8/16/98 <br> EMBARGOED FOR RELEASE AFTER 6:30 p.m. Wednesday, Aug. 19, 1998 

## Faith in the Stock Market Slips; Consumer Confidence Stays High

Less than half the public expects the stock market to keep growing in the next year, but the specter of bears on Wall Street hasn't dented consumer confidence, the latest ABC News/Money magazine poll has found.

Given its recent gyrations, 46 percent of Americans now think the stock market is likely to go up in the next year, while 44 percent expect it to go down. The forecast was better last October, when 53 percent expected continued growth.


CONFIDENCE - Consumer confidence nonetheless remains far stronger than usual, though it did step back from the verge of a new high this week. Seventy percent say the economy is in good shape, double the average in more than 12 years of weekly polls. Sixty-six percent rate their own finances positively-11 points more than average-and 53 percent call it a good time to spend money, 17 points better than usual.

|  | Positive Ratings |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Today | Record | Record low | 12-year avg. |
| National Economy | 70\% | 76 | 7 | 35 |
| Personal Finances | 66 | 68 | 42 | 55 |
| Buying Climate | 53 | 54 | 20 | 36 |

INDEX - The ABC/Money Consumer Comfort Index, based on these ratings, stands at +26 on its scale of +100 to -100 , down two points this week. Last week it came within a single point of its record, +29 on March 22.

It's the best year by far for consumer confidence since this survey began in December 1985. The index has averaged +22 this year, compared to an average of +5 in its previous best year, 1997, and a lifetime average of -16 .

One effect of this surging confidence has been to boost Bill Clinton's job approval ratings; absent war, nothing influences presidential approval as reliably as consumer confidence. Clinton's approval rating was 61 percent in an ABC News poll after his
speech to the nation on the Lewinsky affair Monday, and nearly seven Americans in 10 said they did not want him to leave office prematurely.

Call the ABC News Polling Unit, ext. 2621, for a chart tracking the ABC/Money index over time.

|  | ABC/Money <br> Today <br> March 22 | +26 |
| :--- | ---: | :--- | Index

GROUPS - Confidence lags in economically vulnerable groups. The index is +39 among men compared to +13 among women, +26 among whites but +14 among blacks, +58 in higher-income households but -11 in the lowest and +37 among people who've attended college compared to +4 among high school dropouts.

Here's a closer look at the three components of the ABC/Money index:
NATIONAL ECONOMY- The poll asks: Would you describe the state of the nation's economy these days as excellent, good, not so good or poor? Seventy percent say excellent or good, down two points this week. The best was 76 percent Feb. 22; the worst, seven percent in late 1991 and early 1992.

|  | Pos. NET | Excel. | Good | Neg. NET | Not good | Poor |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| This week | 70 | 9 | 61 | 30 | 21 | 9 |
| Avg. since $12 / 85$ | 35 | 2 | 33 | 65 | 43 | 22 |

PERSONAL FINANCES - The poll asks: Would you describe the state of your own personal finances these days as excellent, good, not so good or poor? Sixty-six percent say excellent or good, down one point this week. The best was 68 percent March 22; the worst, 42 percent March 14, 1993.

|  |  | Pos. NET | Excel. | Good | Neg. NET | Not good | Poor |
| :--- | :--- | :--- | :---: | :---: | :---: | :---: | :---: |
| This week | 66 | 6 | 60 | 34 | 26 | 8 |  |
| Avg. since $12 / 85$ | 55 | 4 | 51 | 45 | 32 | 13 |  |

BUYING CLIMATE - The poll asks: Considering the cost of things today and your own personal finances, would you say now is an excellent time, a good time, a not so good time or a poor time to buy the things you want and need? Fifty-three percent say excellent or good, unchanged this week. The best was 54 percent March 22; the worst, 20 percent in fall 1990.

|  |  | Pos. NET | Excel. | Good | Neg. net | Not good | Poor |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| This week |  | 53 | 4 | 49 | 47 | 33 | 14 |
| Avg. since | 12/85 | 36 | 2 | 33 | 64 | 42 | 22 |

METHODOLOGY - The ABC News/Money magazine Consumer Comfort Index represents a rolling average based on telephone interviews with about 1,000 adults nationwide each month. This week's results are based on 1,023 interviews in the month ending Aug. 16 and have an error margin of plus or minus three percentage points. Field work by ICR Survey Research of Media, Pa.

The ABC/Money index is derived as follows: The negative response to each index question is subtracted from the positive response to that question. The three resulting numbers are then added and divided by three. The index can range from +100 (everyone positive on all three measures) to -100 (all negative on all three measures). The survey began in December 1985.

Analysis by Gary Langer.
ABC News polls are available at ABCNEWS.com on the Internet, at the World Wide Web address http://www.abcnews.com/sections/us/polnation_poll/index.html; and on America Online (keyword "ABC Polls").

| 08/16/98 T | This <br> Week | Last <br> Week | Wks <br> Ago | Мо. Ago | Yr. <br> Ago | Mo gh | $\begin{aligned} & \text { Mo } \\ & \text { Low } \end{aligned}$ | $\begin{aligned} & \text { Mo } \\ & \text { Avg } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Group |  |  |  |  |  |  |  |  |
| GENERAL POPULATION: |  |  |  |  |  |  |  |  |
| Overall Index | 26 | 28 | 20 | 24 | 12 | 29 | 5 | 18 |
| State of Economy | 40 | 44 | 36 | 42 | 22 | 52 | 8 | 31 |
| Personal Finances | 32 | 34 | 28 | 28 | 24 | 36 | 14 | 26 |
| Buying Climate | 6 | 6 | -4 | 2 | -10 | 8 | -14 | -3 |
|  | OVERALL INDEX BY DEMOGRAPHIC GROUPS |  |  |  |  |  |  |  |
| Sex: |  |  |  |  |  |  |  |  |
| Men | 39 | 39 | 30 | 39 | 24 | 39 | 13 | 27 |
| Women | 13 | 17 | 10 | 9 | 1 | 20 | -6 | 8 |
| Age: |  |  |  |  |  |  |  |  |
| 18-34 | 24 | 24 | 12 | 22 | 11 | 29 | -2 | 13 |
| 35-44 | 22 | 21 | 17 | 17 | 6 | 37 | -4 | 17 |
| 45-54 | 17 | 24 | 29 | 25 | 16 | 31 | 2 | 18 |
| 55-64 | 34 | 40 | 38 | 38 | 15 | 47 | -5 | 23 |
| $65+$ | 34 | 35 | 16 | 33 | 14 | 35 | -2 | 20 |
| Income: |  |  |  |  |  |  |  |  |
| Under \$15K | -11 | -11 | -33 | -35 | -33 | -11 | -47 | -31 |
| \$15K To \$24.9K | -5 | 6 | -11 | 13 | -34 | 16 | -34 | -6 |
| \$25K To \$39.9K | 14 | 16 | 19 | 25 | 15 | 25 | 0 | 15 |
| \$40K To \$49.9K | 40 | 35 | 31 | 40 | 30 | 54 | 6 | 33 |
| Over \$50K | 58 | 60 | 65 | 55 | 45 | 66 | 33 | 52 |
| Region: |  |  |  |  |  |  |  |  |
| Northeast | 30 | 37 | 30 | 19 | 14 | 37 | -4 | 16 |
| Midwest | 38 | 30 | 22 | 23 | 15 | 38 | 6 | 23 |
| South | 15 | 16 | 12 | 23 | 14 | 29 | -6 | 15 |
| West | 25 | 34 | 22 | 28 | 3 | 40 | 2 | 16 |
| Race: |  |  |  |  |  |  |  |  |
| White | 26 | 28 | 24 | 30 | 19 | 33 | 10 | 22 |
| Black | 14 | 15 | -2 | -7 | -11 | 15 | -34 | -12 |
| Politics: |  |  |  |  |  |  |  |  |
| Republican | 36 | 34 | 34 | 40 | 31 | 46 | 16 | 31 |
| Democrat | 27 | 35 | 24 | 23 | 8 | 35 | -2 | 15 |
| Independent | 16 | 18 | 12 | 21 | 3 | 30 | 0 | 13 |
| Education: |  |  |  |  |  |  |  |  |
| < High School | 4 | 14 | -12 | -14 | -13 | 14 | -38 | -15 |
| High Sch. Grad. | 19 | 15 | 7 | 16 | 4 | 22 | -4 | 9 |
| College + | 37 | 40 | 39 | 42 | 26 | 48 | 22 | 34 |
| Home : |  |  |  |  |  |  |  |  |


| Own | 32 | 33 | 26 | 28 | 19 | 36 | 12 | 25 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Rent | 8 | 12 | 4 | 11 | -10 | 12 | -18 | -1 |
| Marital Status: |  |  |  |  |  |  |  |  |
| Single | 24 | 23 | 21 | 25 | 7 | 34 | -7 | 12 |
| Married | 31 | 34 | 29 | 29 | 19 | 36 | 13 | 25 |
| Sep/Wid/Div | 6 | 8 | -12 | 7 | -9 | 18 | -22 | -4 |
| Employ.Status: |  |  |  |  |  |  |  |  |
| Full-Time | 30 | 31 | 29 | 35 | 19 | 36 | 10 | 25 |
| Part-Time | 16 | 23 | 18 | 13 | 10 | 27 | -5 | 10 |
| Not Employed | 20 | 23 | 8 | 10 | 3 | 25 | -8 | 8 |

