## <u>ABC NEWS/MONEY MAGAZINE CONSUMER INDEX – 8/25/02</u> EMBARGOED FOR RELEASE AFTER 6:30 p.m. Tuesday, August 27, 2002

## **Confidence Holds Flat**

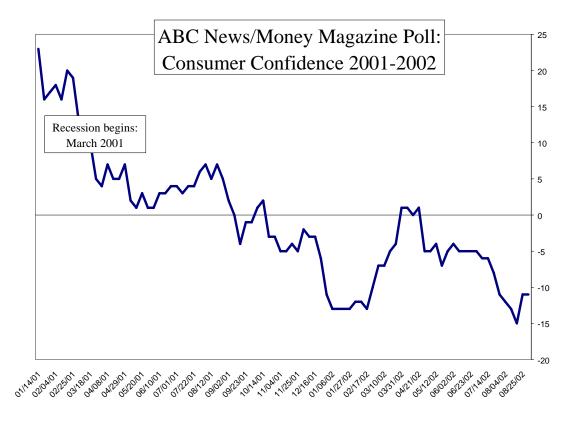
Consumer confidence treaded water this week, failing to extend last week's advance.

The ABC News/Money magazine Consumer Comfort index, based on Americans' ratings of current economic conditions, stands at -11 on its scale of +100 to -100, unchanged from last week.

The index rose four points last week, after steadily dropping to -15 the week of Aug. 11, its lowest since April 1996.

The ABC/Money index is made up of ratings of the economy, buying climate and personal finances. Worst are ratings of the economy. Just 33 percent of Americans say the economy's in good shape; it's been as high as 45 percent this year in March.

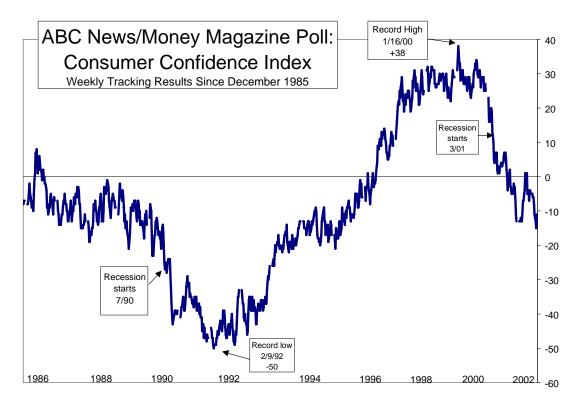
Forty-one percent say now's a good time to buy things, four points below it's 2002 high. Far better are personal finance ratings. Fifty-nine percent of Americans say their own finances are OK, four points off its peak this year.



	ABC	News/Money	magazine	poll
Positive ratings of:	This week	2002 High	2002 Low	16-yr. avg.
National economy	33	45	31	41
Buying climate	41	45	38	39
Personal finances	59	63	56	57
Consumer Comfort Inde	x -11	+1	-15	-8

TREND – The ABC/Money index started the year at -13 and improved to +1 in March and mid-April. It slipped to -5 in late April and then held steady between -4 and -7 until July. In the face of corporate scandals, the declining stock market, and disappointing economic reports, the index dropped from -8 on July 14 to -15 on Aug. 11, before improving to -11 last week.

The index's all-time high was +38 in January 2000; its record low, -50 in February 1992. Its lifetime average in weekly polls since December 1985 is -8.



ABC/Money Index

Today	-11
Last week	-11
Two weeks ago	-15
Two months ago	- 5
2002 high	+ 1
2002 low	-15
2002 average	- 7
2001 average	+ 4
2000 average	+29 Best full year
1992 average	-44 Worst full year
Jan. 16, 2000	+38 Record high
Feb. 9, 1992	-50 Record low
Average since 12/85	- 8

GROUPS – As usual, confidence is higher among better-off Americans. The index is +7 among people in higher-income households compared to -27 in the lowest, -1 among college graduates while -31 among high-school dropouts, -9 among whites but -29 among blacks and -2 among men while -21 among women.

Here's a closer look at the three components of the ABC/Money index:

NATIONAL ECONOMY – Thirty-three percent of Americans rate the nation's economy as excellent or good, unchanged from last week. The best was 80 percent Jan. 16, 2000. The worst was seven percent in late 1991 and early 1992.

		Pos. NET	Excel.	Good	Neg. NET	Not good	Poor
This	week	33	2	31	67	46	21
Avg.	since 12/85	41	4	38	59	39	19

PERSONAL FINANCES – Fifty-nine percent rate their own finances as excellent or good, down one point from last week. The best was 70 percent, set Aug. 30, 1998 and last matched in January 2000. The worst rating was 42 percent on March 14, 1993.

		Pos. NET	Excel.	Good	Neg. NET	Not good	Poor
This	week	59	5	54	41	28	13
Avg.	since 12/8	5 57	5	53	43	30	12

BUYING CLIMATE – Forty-one percent say it's an excellent or good time to buy things they want and need, up one point from last week. The best was 57 percent Jan. 16, 2000. The worst was 20 percent in fall 1990.

		Pos. NET	Excel.	Good	Neg. net	Not good	Poor
This	week	41	2	39	59	41	18
Avg.	since 12/8	5 39	3	36	61	41	21

METHODOLOGY - The ABC News/Money magazine Consumer Comfort Index represents a rolling average based on telephone interviews with a random sample of about 1,000 adults nationwide each month. This week's results are based on 1,011 interviews in the month ending August 25, 2002 and have an error margin of plus or minus three percentage points. Field work by ICR-International Communications Research of Media, Pa.

The ABC/Money index is derived as follows: The negative response to each index question is subtracted from the positive response to that question. The three resulting numbers are then added and divided by three. The index can range from +100 (everyone positive on all three measures) to -100 (all negative on all three measures). The survey began in December 1985.

Analysis by Dalia Sussman.

ABC News polls can be found at ABCNEWS.com on the Internet, at: <u>http://abcnews.go.com/sections/us/PollVault/PollVault.html</u>

## Media contact: Cathie Levine, (212) 456-4934.

08/25/02		Last 4 Week	Ago	Ago	Ago	High	Low	Avg
Group								
GENERAL POPULATION	:							
Overall Index	-11	-11	-12	-4	2	2	-15 -38	-6
Overall Index State of Economy	-34	-34	-30	-18	-4	-2	-38	-23
Personal Finances								
Buying Climate		-20		-14		-4	-24	-15
				EX BY	DEMOG	RAPHIC	GROUP	S
Sex:								
Men	-2		-6			10		
Women	-21	-21	-16			-3	-23	-12
Age:				8 -5				
18 - 34	-4		-12	8	15			
35 - 44	-24		-6	-5	2			
45 - 54	-2				-4			-7
55 - 64		-14			-15			-6
65 +	-21	-17	-14	-21	-3	0	-23	-15
Income:	07	26	4 5	2.0	FO	22	F 4	4.0
Under \$15K		-26		-38				
\$15K To \$24.9K	-28	-24 -21	-22 -9		-19 7			
\$25K To \$39.9K \$40K To \$49.9K			-9					-11 2
Over \$50K	-8 7	-15	1			33		
Region:	1	2	Т	20	30	22	0	1/
Northeast	-17	-19	-20	-16	-3	2	-21	-8
Midwest	-7		-12					
South	-17		-13	2				
West	-4		0	_ 9	6			
Race:	-	-	Ũ		Ũ	2	21	Ũ
White	-9	-9	-7	2	6	8	-12	-1
Black			-41		-30			
Politics:								
Republican	9	5	11	22	28			17
Democrat	-25	-24	-26	-19	-7	-7	-32	-19
Independent	-9	-11	-15	-10	-7	1	-19	-8
Education:								
< High School	-31	-21	-24	-36	-37	-12	-49	
High Sch. Grad.	-19	-19	-20	-5	-1	-1	-22	-10
College +	-1	-4	0	8	17	17	-5	5
Home:								
Own	-11	-12	-9	3	7	9		
Rent	-12	-9	-17	-20	-10	-8	-28	-18
Marital Status:								
Single	-2	-3	-14	10	5	10		
Married	-12	-9	-6	0	9	11	-13	
Sep/Wid/Div	-23	-24	-24	-26	-29	-14	-42	-26
Employ. Status:		_	_	-			-	
Full-Time	-4	-5	-5	4	17	17	-8	
Part-Time	-20	-17	-15	14	-7	14		
Not Employed	-21	-20	-19	-20	-13	-8	-28	-19

\*\*\*END\*\*\*