## ABC NEWS/MONEY CONSUMER INDEX - 9/5/99

EMBARGOED FOR RELEASE AFTER 6:30 p.m. Wednesday, September 8, 1999

## Confidence Continues Near Record Highs

Consumer confidence continued its unprecedented run this week with 73 percent of Americans rating the national economy positively, just a few points below its all-time high in the 13 -year-old ABC News Money magazine poll.

Sixty-nine percent also rate their own finances positively, only one point below the record set a year ago and tied earlier this year. Fifty-one percent say it's a good time to buy things, five points below its record high.

Consumers have been celebrating economic good times for over a year and a half, thanks largely to low unemployment, inflation and interest rates and a strong job market. The unemployment rate has been 4.2 or 4.3 percent every month since March, a 29-year low; and median weekly earnings were up 5.4 percent in the second quarter over a year earlier, compared with a 2.1 percent rise in inflation.

|  |  | ---- |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Positive ratings: | Today | Highest | Lowest | Average |
| National Economy | $73 \%$ | 77 | 7 | 38 |
| Personal Finances | 69 | 70 | 42 | 56 |
| Buying Climate | 51 | 56 | 20 | 37 |

INDEX - The ABC News/Money magazine Consumer Comfort Index, based on these gauges, stands at +29 on its scale of -100 to +100 , unchanged from last week. This matches its average for the year, which is shaping up as the best since this poll began in late 1985. The record was set last year with an average +24 . The lifetime average is -13 .

```
Today
Last week
Feb. 9, 1992 -50
Average since 12/85
```

Record high +32
1999 average +29
1998 average +24
1992 average -44
ABC/Money Index
$+29$
+27
(1/17, 3/7, 3/14)
Best full year
Worst full year
Record low

Call the ABC News Polling Unit, ext. 2621, for a chart tracking the ABC/Money index over time.

GROUPS - As usual, confidence is higher among better-off Americans: The index is +64 in higher-income households compared to -18 in the lowest; +49 among college graduates but -6 among high-school dropouts; +32 among whites but +13 among blacks; and +33 among men compared to +24 among women.

Here's a closer look at the three components of the index:
NATIONAL ECONOMY- The poll asks: Would you describe the state of the nation's economy these days as excellent, good, not so good or poor? Seventy-three percent say excellent or good, up two points from last week. The worst rating was seven percent in late 1991 and early 1992.

|  | Pos. NET | Excel. | Good | Neg. NET | Not good | Poor |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| This week | $73 \%$ | 11 | 62 | 27 | 20 | 7 |
| Avg. since $12 / 85$ | 38 | 3 | 35 | 62 | 41 | 21 |

PERSONAL FINANCES - The poll asks: Would you describe the state of your own personal finances these days as excellent, good, not so good or poor? Sixty-nine percent say excellent or good, up two points from last week. The record of 70 percent was set Aug. 30, 1998 and tied Jan. 3 and June 13 this year. The worst was 42 percent March 14, 1993.

|  |  | Pos. NET | Excel. | Good | Neg. NET | Not good | Poor |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :---: |
| This week | 69\% | 7 | 62 | 31 | 23 | 8 |  |
| Avg. since $12 / 85$ | 56 | 4 | 52 | 44 | 31 | 13 |  |

BUYING CLIMATE - The poll asks: Considering the cost of things today and your own personal finances, would you say now is an excellent time, a good time, a not so good time or a poor time to buy the things you want and need? Fifty-one percent say excellent or good, the same as last week. The record was 56 percent Nov. 29, 1998; the worst rating, 20 percent, was set in the fall of 1990.

|  | Pos. NET | Excel. | Good | Neg. net | Not good | Poor |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| This week | $51 \%$ | 5 | 46 | 49 | 35 | 14 |
| Avg. since $12 / 85$ | 37 | 3 | 34 | 63 | 41 | 22 |

METHODOLOGY - The ABC News/Money magazine Consumer Comfort Index represents a rolling average based on telephone interviews with about 1,000 adults nationwide each month. This week's results are based on 1,040 interviews in the month ending Sept. 5 and have an error margin of plus or minus three percentage points. Fieldwork by ICR-International Communications Research of Media, Pa.

The ABC/Money index is derived as follows: The negative response to each index question is subtracted from the positive response to that question. The three resulting numbers are then added and divided by three. The index can range from +100 (everyone positive on all three measures) to -100 (all negative on all three measures). The survey began in December 1985.

Analysis by Daniel Merkle.
ABC News polls can be found at ABCNEWS.com on the Internet, at: http://abcnews.go.com/sections/politics/PollVault/PollVault.html

| 09/05/99 | This Week | $\begin{gathered} \text { Last } 4 \\ \text { Week } \end{gathered}$ | Wks 3 Ago | $\text { Mo. } 1$ Ago | $\begin{aligned} & \text { Yr. } 1 \\ & \text { Ago } \end{aligned}$ | 12 Мо High | $\underset{\text { Low }}{12 \text { Mo } 1}$ | $\begin{array}{r} 12 \mathrm{Mo} \\ \mathrm{Avg} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Group |  |  |  |  |  |  |  |  |
| GENERAL POPULATION: |  |  |  |  |  |  |  |  |
| Overall Index | 29 | 27 | 29 | 27 | 29 | 32 | 21 | 28 |
| State of Economy | 46 | 42 | 46 | 42 | 42 | 54 | 36 | 46 |
| Personal Finances | - 38 | 34 | 34 | 38 | 36 | 40 | 28 | 33 |
| Buying Climate | 2 | 4 | 6 | 2 | 8 | 12 | -4 | 4 |
|  |  | OVERAL | LL INDEX | EX BY | DEMOGR | RAPHIC | GROUPS |  |
| Sex: |  |  |  |  |  |  |  |  |
| Men | 33 | 36 | 38 | 33 | 40 | 44 | 30 | 35 |
| Women | 24 | 18 | 19 | 22 | 18 | 31 | 11 | 20 |
| Age: |  |  |  |  |  |  |  |  |
| 18-34 | 25 | 26 | 35 | 25 | 25 | 35 | 17 | 27 |
| 35-44 | 30 | 28 | 30 | 31 | 33 | 40 | 16 | 29 |
| 45-54 | 35 | 23 | 18 | 27 | 27 | 41 | 13 | 28 |
| 55-64 | 23 | 22 | 30 | 31 | 33 | 47 | 12 | 27 |
| $65+$ | 28 | 32 | 26 | 27 | 29 | 37 | 17 | 27 |
| Income: |  |  |  |  |  |  |  |  |
| Under \$15K | -18 | -18 | -21 | -24 | -10 | -9 | -42 | -21 |
| \$15K To \$24.9K | -6 | -7 | -1 | 5 | 6 | 18 | -15 | 0 |
| \$25K To \$39.9K | 25 | 21 | 24 | 24 | 13 | 38 | 5 | 24 |
| \$40K To \$49.9K | 38 | 39 | 48 | 42 | 60 | 60 | 28 | 43 |
| Over \$50K | 64 | 63 | 58 | 55 | 60 | 67 | 52 | 60 |
| Region: |  |  |  |  |  |  |  |  |
| Northeast | 28 | 28 | 32 | 25 | 30 | 35 | 15 | 27 |
| Midwest | 28 | 27 | 29 | 36 | 33 | 41 | 24 | 34 |
| South | 26 | 26 | 28 | 24 | 22 | 31 | 15 | 23 |
| West | 33 | 25 | 24 | 27 | 32 | 43 | 13 | 28 |
| Race: |  |  |  |  |  |  |  |  |
| White | 32 | 29 | 33 | 30 | 32 | 37 | 23 | 31 |
| Black | 13 | 11 | 0 | 11 | 5 | 22 | -9 | 6 |
| Politics: 13 11 22 |  |  |  |  |  |  |  |  |
| Republican | 42 | 39 | 35 | 33 | 44 | 49 | 28 | 39 |
| Democrat | 30 | 23 | 27 | 28 | 26 | 34 | 19 | 26 |
| Independent | 20 | 23 | 26 | 25 | 16 | 34 | 14 | 24 |
| Education: |  |  |  |  |  |  |  |  |
| < High School | -6 | -16 | -20 | 0 | -5 | 6 | -27 | -8 |
| High Sch. Grad. | 16 | 16 | 25 | 19 | 22 | 31 | 10 | 20 |
| College + | 49 | 49 | 46 | 42 | 44 | 52 | 36 | 44 |
| Home: |  |  |  |  |  |  |  |  |
| Own | 31 | 31 | 34 | 35 | 36 | 40 | 26 | 34 |
| Rent | 19 | 14 | 15 | 5 | 12 | 26 | 0 | 11 |
| Marital Status: 19 26 |  |  |  |  |  |  |  |  |
| Single | 25 | 35 | 36 | 19 | 24 | 36 | 13 | 24 |
| Married | 37 | 32 | 30 | 32 | 35 | 41 | 27 | 34 |
| Sep/Wid/Div | 2 | -1 | 12 | 13 | 9 | 18 | -3 | 7 |
| Employ. Status: |  |  |  |  |  |  |  |  |
| Full-Time | 33 | 35 | 38 | 38 | 36 | 44 | 26 | 36 |
| Part-Time | 30 | 14 | 9 | 11 | 26 | 37 | 5 | 22 |
| Not Employed | 21 | 20 | 19 | 18 | 16 | 26 | 6 | 16 |

