## ABC NEWS/MONEY CONSUMER INDEX - 11/12/00

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## Confidence Stays Strong Despite Election Uncertainty

Consumer confidence held strong and steady this week, unfazed by the uncertain outcome of the 2000 presidential election.

Ratings of the national economy and personal finances held near their record highs, with views of the buying climate a tad lower but unchanged. That's consistent with an ABC News/Washington Post poll that found only 19 percent "very worried" about the election.

Seventy-seven percent of Americans say the economy's good and 67 percent rate their own finances positively, each three points off its record. Just under half say it's a good time to buy things, eight points below the record.

|  |  | ---- |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Positive ratings: | Today | Highest | Lowest | Average |
| National Economy | $77 \%$ | 80 | 7 | 41 |
| Personal Finances | 67 | 70 | 42 | 57 |
| Buying Climate | 49 | 57 | 20 | 38 |

INDEX - The ABC News/Money magazine Consumer Comfort Index, based on these ratings, stands at +29 on its scale of +100 to -100 , up one point from last week. It peaked at +38 last January.

The index has averaged +29 this year, a point above its record 1999 average. Its lifetime average, depressed by recession in the early 1990s, is -10 .

|  | ABC/Money <br> Today <br> +29 |  |
| :--- | :---: | :--- |
| Jan. 16, 2000 | +38 | Record high |
| 2000 average | +29 |  |
| 1999 average | +28 | Best full year |
| 1992 average | -44 | Worst full year |
| Feb. 9, 1992 | -50 | Record low |
| Average since 12/85 | -10 |  |

Call the ABC News Polling Unit, ext. 2621, for a chart tracking the index over time.
GROUPS - As usual, confidence is higher among better-off Americans: The index is +63 in higher-income households compared to -10 in the lowest, +52 among college
graduates but -23 among high-school dropouts, +33 among whites but -5 among blacks and +33 among men but +23 among women.

Here's a closer look at the three components of the ABC/Money index:
NATIONAL ECONOMY- Seventy-seven percent of Americans rate the nation's economy as excellent or good, up one point from last week. The best was 80 percent Jan. 16. The worst was seven percent in late 1991 and early 1992.

|  | Pos. NET | Excel. | Good | Neg. NET | Not good | Poor |
| :--- | :---: | :---: | :--- | :---: | :---: | ---: |
| This week | 77 | 12 | 65 | 23 | 16 | 7 |
| Avg. since $12 / 85$ | 41 | 4 | 37 | 59 | 39 | 20 |

PERSONAL FINANCES - Sixty-seven percent rate their own finances as excellent or good, unchanged from last week. The best was 70 percent, set Aug. 30, 1998 and last matched in January. The worst rating was 42 percent on March 14, 1993.

|  | Pos. NET | Excel. | Good | Neg. NET | Not good | Poor |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| This week | 67 | 67 | 60 | 33 | 25 | 8 |
| Avg. since $12 / 85$ | 57 | 5 | 52 | 43 | 31 | 13 |

BUYING CLIMATE - Forty-nine percent say it's an excellent or good time to buy things they want and need, the same as last week. The best was 57 percent Jan. 16. The worst was 20 percent in fall 1990.

|  | Pos. NET | Excel. | Good | Neg. net | Not good | Poor |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| This week | 49 | 4 | 46 | 51 | 37 | 14 |
| Avg. since $12 / 85$ | 38 | 3 | 36 | 62 | 41 | 21 |

METHODOLOGY - The ABC News/Money magazine Consumer Comfort Index represents a rolling average based on telephone interviews with about 1,000 adults nationwide each month. This week's results are based on 1,030 interviews in the week ending Nov. 12 and have an error margin of plus or minus three percentage points. Fieldwork by ICR-International Communications Research of Media, Pa.

The ABC/Money index is derived as follows: The negative response to each index question is subtracted from the positive response to that question. The three resulting numbers are then added and divided by three. The index can range from +100 (everyone positive on all three measures) to -100 (all negative on all three measures). The survey began in December 1985.

Analysis by Dalia Sussman.
ABC News polls can be found at ABCNEWS.com on the Internet, at: http://abcnews.go.com/sections/politics/PollVault/PollVault.html

11/12/00 This Last 4 Wks 3 Mo. 1 Yr. 12 Mo 12 Mo 12 Mo

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Week Week Ago Ago Ago High Low Avg
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Group
GENERAL POPULATION:

| Overall Index | 29 | 28 | 31 | 31 | 25 | 38 | 23 | 29 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| State of Economy | 54 | 52 | 54 | 48 | 40 | 60 | 40 | 50 |
| Personal Finances | 34 | 34 | 38 | 38 | 32 | 40 | 30 | 34 |
| Buying Climate | -2 | -2 | 2 | 8 | 4 | 14 | -6 | 4 |



Sex:

| Men | 33 | 33 | 38 | 39 | 34 | 45 | 30 | 36 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Women
23

Age:
18-34
35-44
26

45-54
23
55-64
34
36
65 +
24
OVERALL INDEX BY DEMOGRAPHIC GROUPS

Income:

| Under \$15K | -10 | -8 | -19 | -19 | -27 | -8 | -36 | -22 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

\$15K To \$24 9K
\$25K To \$39.9K

| -5 | -1 | 14 | 2 | 12 | 26 | -20 | 1 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 17 | 22 | 21 | 28 | 20 | 33 | 12 | 23 |
| 37 | 41 | 51 | 29 | 35 | 60 | 19 | 39 |

\$40K To \$49.9K 37
Over \$50K
6
Region:
Northeast
Midwest

| 27 | 24 | 40 | 37 | 23 | 48 | 17 | 32 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 33 | 34 | 35 | 35 | 25 | 46 | 17 | 32 |
| 23 | 24 | 22 | 22 | 29 | 31 | 17 | 23 |
| 32 | 29 | 34 | 35 | 18 | 43 | 15 | 31 |
| 33 | 32 | 35 | 35 | 28 | 43 | 25 | 33 |

$\begin{array}{lrrrrrrrr}\text { White } & 33 & 32 & 35 & 35 & 28 & 43 & 25 & 33 \\ \text { Black } & -5 & 1 & 5 & 2 & 1 & 25 & -15 & 1\end{array}$
Politics:

| Republican | 48 | 44 | 45 | 40 | 41 | 55 | 31 | 42 |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Democrat | 19 | 21 | 37 | 21 | 30 | 38 | 7 | 28 |

Democrat
Independent
Education:

| < High School | -23 | -21 | -6 | 5 | -10 | 13 | -23 | -8 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| High Sch. Grad. | 16 | 17 | 17 | 21 | 15 | 32 | 8 | 19 |
| College + | 52 | 50 | 52 | 46 | 42 | 53 | 38 | 47 |
| ome: | 38 | 34 | 38 | 39 | 34 | 44 | 31 | 36 |
| Own | 7 | 12 | 15 | 8 | 5 | 19 | 2 | 9 |
| Rent |  |  |  |  |  |  |  |  |
| arital Status: | 29 | 31 | 34 | 32 | 23 | 42 | 9 | 27 |
| Single | 32 | 32 | 37 | 38 | 28 | 44 | 28 | 34 |
| Married | 16 | 6 | 6 | 0 | 7 | 27 | -3 | 8 |
| Sep/Wid/Div |  |  |  |  |  |  |  |  |
| mploy. Status: | 35 | 35 | 35 | 33 | 33 | 44 | 28 | 36 |
| Full-Time | 34 | 28 | 19 | 33 | 29 | 40 | 11 | 26 |
| Part-Time | 15 | 16 | 29 | 27 | 11 | 29 | 10 | 19 |
| Not Employed |  |  |  |  |  |  |  |  |

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***END***
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